



The Harley School

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December 5, 2005

Mr. John Ford Nichols
President/CEO
The Nichols Team
75 Highpower Road
Rochester NY 14623

Dear John:

Please pardon the pun, however now that the “dust has settled”, I wanted to take this opportunity to thank you and your outstanding Nichols Team for the excellent work in completing the new Harley School Academic Center. We invited your company to bid again on this new project because of the high quality work our school received in the completion of our Art Wing in 2004.

Our new Library facility has become the physical focal point for our campus. The detail work and quality of your craftsmen shine through every aspect of the project. To visit this structure each day in observing our students and faculty within the library is a tribute to how you took the conceptual details of our architect to mold his thoughts into the reality of the finest school library within our area. Tours from members of other school communities are constant in order for others to learn from what we created together. I hope you find great pride when observing the final structure and how the functionality and design together becomes a one dimensional stream in “people use”.

When one considers a building project the true focus is usually on the construction process - and without saying - the budgets. In hiring a general contractor for a project I take these two aspects for granted for these are the expected outcomes from a firm such as yours. Knowing that these are areas of concern for some other contractors, your exemplar reputation in these areas is well deserved for I was impressed in the outcomes you were able to deliver.



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For us, your firm developed new levels for expectations in the construction of a school project. All work was completed while we continued our full school programs coupled with our summer programs and extracurricular activities. My major concern was in insuring that construction process and children never crossed the same paths. Safety is always a foremost interest since our school serves pre-school students through high school graduation. Together we delivered projects that were safe and ones in which the academic program was allowed to continue without interruption from construction needs. I remember fondly the times we took our students through the project worksites and even the times that you were able to schedule work so that our students could observe the workings of special equipment. Who will ever forget the pre-school children, adorned with hard hats visiting their new classrooms for the very first time? For me this working relationship and the understanding that the institution's work must continue while taking on major construction is the paramount reason we look forward to working with The Nichols Team again in the future. John, please know you will be receiving a call from us after the first of the New Year to bid on our next project.

Please share these words with your excellent staff for they are the true reason we hope to be working with you again.

With my best wishes for a happy and healthy new year.

Sincerely,

Paul Schiffman
Head of School