



Trinity Montessori School

December 2011

The Nichols Team
75 Highpower Road
Rochester, New York 14623

Dear Mr. Nichols:

It was one of the rare occasions when all the stars were aligned and you just knew that something very special was about to happen. It had the feeling of magic but we all knew that the building of the new Trinity Montessori School campus was all about hard work, good karma, and the strategic partnership between our school and the members of The Nichols Team.

Having faith in your builder and his people does not come easy. The elements of trust and belief are originally based on reputation, experience, and good business savvy but the process of placing your dreams in the hands of someone who can actually make those dreams come true feels like a moment of insanity! With John Nichols and The Nichols Team, that sentence could not be further from the truth. Your calm and supportive personality was a grounding force for us. Your limitless resources produced an outstanding team of architects, designers, project and site managers that reflected just the right combination of personalities and talents that translated our expectations into a feasible plan that exceeded our expectations.

John, your desire to help us build an aesthetically beautiful and sustainable building with a low carbon imprint was a lesson that I have shared not only with our teachers and parents, but with the children. It is our goal to encourage the children to be global citizens of the world and helping to take care of the planet is the first step. You have helped to improve the world for another generation to come.

Your selection of Jim Burm as our project manager was the perfect match. Jim's quiet demeanor did not mask his ability to get the job done with expertise and fastidious attention to detail and finances. He is a most creative problem solver. Our site manager, Adam Fayko, directed the crew with experience and an outstanding work ethic. Both gentlemen have remained available for assistance and guidance during the months following the completion of the job - a rare commodity in the construction industry! Clay Carpenter, as CFO, gave us focus and clarity on the fiscal aspects of our project. The entire team was a joy to work with!

On behalf of our Board of Directors, our staff, and our families here at Trinity Montessori, we *thank you* for your commitment to our mission and our vision for our new campus. We compliment you on your ability to hear the needs of your client and translate that into a feasible yet extraordinary facility where children will love to learn and make a difference in the world!

Warmest regards,

A handwritten signature in cursive script that reads "Lorraine E. Scarafile". The signature is written in black ink and is positioned above the typed name and title.

Lorraine E. Scarafile
Headmaster